



## Pre-Underwriting

*Please answer all questions applicable to the client's medical history.*

Producer Name \_\_\_\_\_ Phone \_\_\_\_\_ Date \_\_\_\_\_

Client Name \_\_\_\_\_ Date of Birth \_\_\_\_\_  Male  Female

Face Amount \_\_\_\_\_ Max Premium \$ \_\_\_\_\_ /yr.  Term  Permanent

Has the client ever used any form of tobacco (cigarettes, cigars, pipe, snuff, etc.)?  Yes  No

Frequency \_\_\_\_\_ Date of last use \_\_\_\_\_ Type \_\_\_\_\_

Has the case been submitted to other companies in the last 12 months  Yes  No If yes, list companies, dates, and action taken

\_\_\_\_\_

Date of last routine physical \_\_\_\_\_

Health Conditions	Medications (including over-the-counter)

Height \_\_\_\_\_ Weight \_\_\_\_\_ Average weight change is past 12 months \_\_\_\_\_

Latest blood pressure reading \_\_\_\_\_ Date \_\_\_\_\_

Cholesterol/HDL results \_\_\_\_\_ Date \_\_\_\_\_

Family history: Has any immediate family member (parents or siblings) had death or disease up to age 65 from cancer, diabetes, cerebrovascular disease, or heart disease? If yes, complete the information below.

Relation (Mother, Father, Brother, Sister)	Type of Disease	If Cancer, Type of Cancer	Age of Onset	Age at Death (If Deceased)



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Check the following and provide details if applicable.

### Alcohol/Drug Abuse

Current user  Yes  No      Duration used \_\_\_\_\_      Date stopped using \_\_\_\_\_  
Kind of substance \_\_\_\_\_      Amount used \_\_\_\_\_      Type of treatment \_\_\_\_\_  
Attend AA/NA or other programs  Yes  No      Any relapses  Yes  No  
Any motor vehicle violations or DUIs  Yes  No      If yes, provide details \_\_\_\_\_

### Asthma/COPD

When diagnosed \_\_\_\_\_      Number of attacks per year \_\_\_\_\_  
Date and severity of last attack \_\_\_\_\_      Are attacks seasonal  Yes  No  
Any hospitalizations  Yes  No      If yes, when \_\_\_\_\_

### Aviation

Total hours flown as pilot or co-pilot \_\_\_\_\_      IFR? \_\_\_\_\_      Hours flown per year \_\_\_\_\_  
Type of license \_\_\_\_\_      Purpose (civilian, military, etc.) \_\_\_\_\_

### Cancer

Type \_\_\_\_\_      Location \_\_\_\_\_      Staging \_\_\_\_\_  
Grading or copy of pathology report \_\_\_\_\_      Any positive lymph nodes  Yes  No  
Depth, level, or Gleason Score \_\_\_\_\_      Date of surgery \_\_\_\_\_  
Any radiation or chemo  Yes  No      If yes, date treatment ended \_\_\_\_\_  
Any recurrence of cancer  Yes  No      If yes, provide details \_\_\_\_\_



## Pre-Underwriting

### Cardiac Disorders

#### Any History Of?

#### Date of Onset

#### Treatment Given

MI (heart attack)

\_\_\_\_\_

\_\_\_\_\_

Irregular heart beat

\_\_\_\_\_

\_\_\_\_\_

Valve disorder

\_\_\_\_\_

\_\_\_\_\_

Coronary artery disease

\_\_\_\_\_

\_\_\_\_\_

Date of last cardiologist visit \_\_\_\_\_ Reason \_\_\_\_\_

Date of most recent stress test \_\_\_\_\_ Results \_\_\_\_\_

Date of most recent echocardiogram \_\_\_\_\_ Results \_\_\_\_\_

#### Ever Have?

#### Date

#### Results

Coronary catheterization

\_\_\_\_\_

\_\_\_\_\_

Bypass surgery (CABG)

\_\_\_\_\_

\_\_\_\_\_ # of vessels \_\_\_\_\_

Angioplasty (PTCA)

\_\_\_\_\_

\_\_\_\_\_ # of vessels \_\_\_\_\_

Valve surgery or replacement

\_\_\_\_\_

\_\_\_\_\_ which valve \_\_\_\_\_

Stenting

\_\_\_\_\_

\_\_\_\_\_ which vessel(s) \_\_\_\_\_



## Pre-Underwriting

Crohns     Colitis

Date diagnosed \_\_\_\_\_ Any hospitalizations or surgery     Yes     No    If yes, what \_\_\_\_\_

Diabetes

Date diagnosed \_\_\_\_\_ Treatment (oral meds, insulin, diet) \_\_\_\_\_ Units of insulin \_\_\_\_\_

Names of medications \_\_\_\_\_

Number of regular doctor visits per year \_\_\_\_\_

Any complications \_\_\_\_\_

Last fasting blood sugar and date \_\_\_\_\_ Last glycohemoglobin (A1c) and date \_\_\_\_\_

Foreign Travel/Foreign Residence

Citizenship \_\_\_\_\_ Type of Visa \_\_\_\_\_ Does client have a green card     Yes     No

Answer the following if the client is not a US citizen

How long in the US \_\_\_\_\_ Works in the US     Yes     No    Owns property in the US     Yes     No  
US bank account     Yes     No

Travel outside the US

Country	City	Duration of Stay	Frequency	Purpose of Travel
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____

Hepatitis

Type     A     B     C    Date diagnosed \_\_\_\_\_ Cause \_\_\_\_\_

Current status     Active     Cured    Medications/date of last use \_\_\_\_\_

Current alcohol use/amount \_\_\_\_\_

Hypertension

Date diagnosed \_\_\_\_\_ Average readings \_\_\_\_\_ Are readings monitored at home     Yes     No



## Pre-Underwriting

**Lab Abnormalities**

What tests were abnormal \_\_\_\_\_ Results/date(s) \_\_\_\_\_

Any diagnosis given \_\_\_\_\_ How long has test been abnormal \_\_\_\_\_

**Multiple Sclerosis**     **Lupus**

Date diagnosed \_\_\_\_\_ Last attack \_\_\_\_\_ Attack frequency \_\_\_\_\_

How long do attacks last \_\_\_\_\_ Any disability \_\_\_\_\_

**Mental Disorders/Depression/Anxiety**

Diagnosis \_\_\_\_\_ Date \_\_\_\_\_

Hospitalization     Yes     No    Suicide attempt(s)     Yes     No    Currently employed     Yes     No

**Seizure Disorder/Epilepsy**

Date of last seizure \_\_\_\_\_ Date of diagnosis \_\_\_\_\_ Type of seizure \_\_\_\_\_

Frequency of seizures \_\_\_\_\_

**Sleep Apnea**

Date diagnosed \_\_\_\_\_ Is CPAP used every night     Yes     No    Date of last sleep study \_\_\_\_\_

Sleep study results     Mild     Moderate     Severe    Was surgery done     Yes     No    If yes, type \_\_\_\_\_

**TIA/CVA (transient ischemic attack-ministroke/stroke)**

Date of episode \_\_\_\_\_ Number of episodes \_\_\_\_\_ Any residuals \_\_\_\_\_

Type of treatment/medication \_\_\_\_\_

**Avocations (scuba, mountain climbing, etc.)**

Specify \_\_\_\_\_

**Impairments not listed**

Diagnosis given \_\_\_\_\_ Date \_\_\_\_\_

Treatment \_\_\_\_\_ Medications \_\_\_\_\_

Date of last follow-up \_\_\_\_\_ Test results \_\_\_\_\_

### Questions?

**Please call your McGill Brokerage Marketing Team at 800-279-0751.**